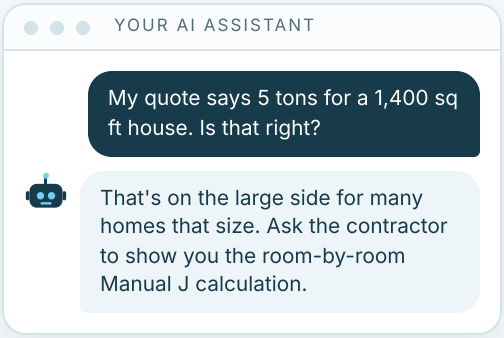
Choosing an HVAC contractor is a big decision. This guide shows what to check in every quote and what to ask any company you're comparing, us included.

Guide 1
Comparing quotes

How to compare HVAC quotes before you sign.

Quotes for the same house can differ by system size, ductwork and what's included. Use the checklist, then let ChatGPT read each quote for you.



EVERY QUOTE SHOULD SHOW IN WRITING	QUOTE 1	QUOTE 2	QUOTE 3
How the home was measured, room by room	☐	☐	☐
Manual J load calculation for each room	☐	☐	☐
Manual D duct design with a drawing	☐	☐	☐
Permit, city inspection and HERS test in the price	☐	☐	☐
Who prepares the rebate application	☐	☐	☐

5 prompts for ChatGPT

Copy a prompt, fill in the brackets and attach your estimate. Use them on every quote.

1 **Is the size right?**

```
A contractor recommends a [tons]-ton [heat pump / AC and furnace] for my [square feet] sq ft, [year built] home in [city], California. What should a proper ACCA Manual J load calculation include, and what should I ask to confirm this size is right?
```

2 **What's missing from the estimate?**

```
Here is my HVAC estimate: [attach]. Explain each line in plain English and list anything usually part of a full replacement in California that is missing or vague: permit, HERS test, ductwork, return air, thermostat, removal of old equipment, warranty.
```

3 **What about my ducts?**

```
My contractor plans to [keep / replace] my ducts. [Describe rooms that are too hot or cold.] What is Manual D duct design, when do old ducts need replacing, and what should I ask before deciding?
```

4 **Which rebates could apply?**

```
My utility is [GWP / LADWP / BWP / PWP / SCE / SoCalGas] and I'm considering a [heat pump / AC / furnace]. What rebates might apply, what equipment do they require, and which official pages should I check?
```

5 **Compare my quotes**

```
I have [number] HVAC quotes: [attach]. Compare them on equipment and capacity, how the size was calculated, ductwork, permits and testing, warranty and price. What does each one leave out, and what should I ask each contractor?
```

AI can explain and compare, but it can't see your house.

Questions about a quote?

Bring us whatever ChatGPT raised. We'll go through it with you.

(747) 298-8580

Calls answered 24/7

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